

ISM Hints at Easing Bottlenecks

The headline ISM Manufacturing Index climbed from 60.8 to 61.1 in the November survey, continuing to indicate historically strong factory demand, while the underlying details suggest the supply knot may be untangling a bit. *All-in-all, an encouraging report*.

The current production index rose from 59.3 to 61.5, while the new orders index increased from 59.8 to 61.8. (Any reading above 50 indicates expansion, while the 60 level is historically very strong.) The employment index climbed from 52.0 to 53.3 as more factory managers hope to hire workers in the coming months. The customer inventory index (already extremely low) slipped from 31.7 to 25.1. *Rebuilding these inventories, whenever conditions allow, will add to future GDP growth.*

On the supply side, the supplier delivery index declined from 75.6 to 72.2, and the order backlog index from 63.6 to 61.9, *the lowest since January*. In this case, a decline is good. As delivery times decreased and backlogs eased, prices followed. The prices paid index remains extremely elevated, but has turned downward, moving from 85.7 to 82.4 in November.

A single report doesn't make a trend, but the ISM manufacturing survey is arguably the timeliest of the monthly economic releases and taps directly into the minds of factory managers. As a result, indications that bottlenecks may be clearing faster than expected, input prices may have already peaked and the labor outlook has brightened, are relevant.

The narrative in the ISM release was balanced, with "strong sector expansion" counterbalanced by "record-long raw materials and capital equipment lead times, continued shortages of critical lowest-tier materials, high commodity prices and difficulties in transporting products." It also mentioned that absenteeism, shortage-related shutdowns, hiring difficulties and supply chain problems were limiting growth potential. Despite the frustrations, purchasing manager sentiment showed significant improvement with a 10-to-1 ratio of positive-to-negative growth comments, up from 4-to-1 in October.

Of course, most of the economic data set to be released in December, including this ISM report, won't reflect the sudden emergence of the Omicron variant. And as Fed Chair Powell and Treasury Secretary Yellen implied yesterday, the virus is a wildcard.

Scott McIntyre, CFA
HilltopSecurities Asset Management
Senior Portfolio Manager
Managing Director
512.481.2009
scott.mcintyre@hilltopsecurities.com

Greg Warner, CTP
HilltopSecurities Asset Management
Senior Portfolio Manager
Director
512.481.2012
greg.warner@hilltopsecurities.com

A single report doesn't make a trend, but the ISM manufacturing survey is arguably the timeliest of the monthly economic releases and taps directly into the minds of factory managers.

Despite the frustrations, purchasing manager sentiment showed significant improvement with a 10-to-1 ratio of positive-to-negative growth comments, up from 4-to-1 in October.



Market Indications as of 12:09 P.M. Central Time

DOW Up 149 to 34,632 (HIGH: 36,432)

NASDAQ Up 55 to 15,545 (HIGH: 16,057)

S&P 500 Up 58 to 4,625 (HIGH: 4,705)

1-Yr T-bill current yield 0.25%; opening yield 0.23% 2-Yr T-note current yield 0.57%; opening yield 0.60% 3-Yr T-note current yield 0.85%; opening yield 0.87% 5-Yr T-note current yield 1.17%; opening yield 1.20% 10-Yr T-note current yield 1.44%; opening yield 1.44% 30-Yr T-bond current yield 1.79%; opening yield 1.82%

The paper/commentary was prepared by Hilltop Securities Asset Management (HSAM). It is intended for informational purposes only and does not constitute legal or investment advice, nor is it an offer or a solicitation of an offer to buy or sell any investment or other specific product. Information provided in this paper was obtained from sources that are believed to be reliable; however, it is not guaranteed to be correct, complete, or current, and is not intended to imply or establish standards of care applicable to any attorney or advisor in any particular circumstances. The statements within constitute the views of HTS and/or HSAM as of the date of the document and may differ from the views of other divisions/departments of affiliates Hilltop Securities Inc. In addition, the views are subject to change without notice. This paper represents historical information only and is not an indication of future performance. Sources available upon request.

Hilltop Securities Asset Management is an SEC-registered investment advisor. Hilltop Securities Inc. is a registered broker-dealer, registered investment adviser and municipal advisor firm that does not provide tax or legal advice. HTS and HSAM are wholly owned subsidiaries of Hilltop Holdings, Inc. (NYSE: HTH) located at 717 N. Harwood St., Suite 3400, Dallas, Texas 75201, (214) 859-1800, 833-4HILLTOP.